

Executive, Product Management (NGS)

Job summary

- Pre-sales on product demonstration and post-sales on customer application service of NGS product. In terms of Lab hand-on and data interpretation and analysis

General responsibilities

- To study and specialist for your response products and do specification, catalog, marketing material to support sale as a tool
- Making Sale Funnel for Client as monthly/quarter
- Have to take care supplier/Client during their visiting customer in Thailand
- Prepare price list
- Create PR with price and tracking delivery date with clients
- Contact CCD team to request import tax for new code of products
- Co-operate with marketing team for promoting our products through website, ads...etc
- Support information of product to CCD team during clearing process
- Prepare Thai spec with mark spec for government bidding process
- Prepare operation manual, maintenance manual, installation manual or equivalent document to support

Functional skills and knowledge

- NGS technical knowledge
- Big Data Management
- Bioinformatic Data analysis and interpretation
- Capacity to manage high stress situations
- Presentation skill
- Good of time management and prioritization
- Good computer MS office
- Good in English

Education

- Master's degree or higher in science (Molecular Biology, Bioinformatics, Genetics)

Work experience

- At least 5 years of relevant experience in NGS, product specialist
- Overseas business partner management
- Having own vehicle preferred